

# PERFORMANCE EVALUATION

for your life insurance policy

## Confidential Information Gathering Kit



**Please Return Completed Form To:**  
RMTeam@firstelementinsurance.com  
Questions? Call (866) 351-3745

**COMPLETION OF EACH SECTION IN ITS ENTIRETY IS REQUIRED TO COMMENCE A PERFORMANCE EVALUATION.**

DATE	ADVISOR'S NAME	TELEPHONE NUMBER	EMAIL ADDRESS
		(    )	

CLIENT INFORMATION				
LEGAL NAME:				STATE OF RESIDENCE:
DATE OF BIRTH:	HEIGHT:	WEIGHT:	GENDER:	MARITAL STATUS:

**CURRENT POLICY INFORMATION**

Policy Owner Name: \_\_\_\_\_ Policy Beneficiary Name: \_\_\_\_\_

Face Amount: \$ \_\_\_\_\_ Cash Surrender Value: \$ \_\_\_\_\_

Annual Premium: \$ \_\_\_\_\_ Years Remaining to Pay Premium: \_\_\_\_\_

Premium Expected to be paid Going Forward: \$ \_\_\_\_\_ Years Expected to Pay Premium: \_\_\_\_\_

Coverage Type:     Whole Life     Universal Life     Variable Universal Life     Other: \_\_\_\_\_

**CURRENT PURPOSE OF INSURANCE**

Income Replacement     Estate Taxes     Buy-Sell     Key Person     Retirement Income

Estate Equalization     Executive Benefits     Charitable Planning     Other: \_\_\_\_\_

**OBJECTIVE(S) OF PERFORMANCE EVALUATION**

Reduce Premium     Increase Death Benefit     Add or Extend Policy Guarantees

Align Coverage with More Stable Carrier     Other: \_\_\_\_\_

**HEALTH INFORMATION**

**1. Indicate those conditions for which you have ever received treatment:**

Cancer (of any kind)     Heart Attack or Heart Disease     Diabetes     Drug or Alcohol Abuse

(For any indicated condition, please complete the following relevant section)

**I. Cancer**

Date of diagnosis and start of treatment: \_\_\_\_\_

Date released from treatment: \_\_\_\_\_

Type of treatment:     Chemo     Radiation     Surgical

Type and location of cancer: \_\_\_\_\_

**III. Diabetes**

Date of diagnosis: \_\_\_\_\_

Treatment: diet only, oral tablets, Insulin: \_\_\_\_\_

Date and results of last Hemoglobin A1C test: \_\_\_\_\_

Complications, if any: \_\_\_\_\_

**II. Heart Attack or Heart Disease**

Date of surgery: \_\_\_\_\_

Number of vessels involved: \_\_\_\_\_

Current medication: \_\_\_\_\_

Was there a prior heart attack:     Yes     No

**IV. Drug/Alcohol Questions**

Type of drug or alcohol: \_\_\_\_\_

Date of first use and date stopped: \_\_\_\_\_

Involved in AA or other support group?     Yes     No

Any recurrences with dates: \_\_\_\_\_

Arrests for DWI or DUI: \_\_\_\_\_

**HEALTH INFORMATION CONTINUED**

**2. Indicate those conditions for which you have ever received treatment (provide details below):**

- Blood Pressure    Crohn's Disease    Ulcerative Colitis    Depression    Emphysema    Hepatitis  
 Epilepsy    Heart Murmur    Liver Disorder    Lupus    Urinary or Kidney Disorder  
 Respiratory or Lung Disease    Mental or Nervous Disorder    Stroke or Transient Ischemic Attack
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**3. Is any future surgery or medical treatment planned or recommended? If "Yes", please provide details below.**       Yes    No

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**4. Have you ever used tobacco or other nicotine products (gum, patch, etc.)? If "Yes", please indicate type, frequency and last use.**       Yes    No

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**5. List all current medications (including over-the-counter) you are currently taking:**

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**6. If you participate in any hazardous avocations (flying as a private or student pilot, scuba diving, auto racing, mountain climbing, etc.) please provide details:**

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**7. Provide details regarding any planned travel outside of the U.S. including destination(s) and length(s) of stay:**

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**8. Did either of your parents or any of your siblings die from cardiovascular disease or cancer prior to the age of 60? If "Yes", please provide details below.**       Yes    No

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**9. Have you ever been convicted of a felony, DUI, DWI, reckless driving or has your driver's license ever been suspended? If "Yes", please provide details below.**       Yes    No

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The information contained in these medical and financial records will be held in confidence and may be used only for the purpose of the procurement, or the evaluation or underwriting for the possible procurement, of life, health, long term care, or other insurance products. The contents therein may be reviewed and assessed by a qualified staff consisting of medical directors, underwriters, underwriting assistants, or other related employees involved in the submission, receipt or evaluation of insurance applications or prospective applications of the insurance companies listed at the bottom of this page and their re-insurers as well as the Representative and its staff, employees and affiliated companies.

**Authorization for Release of In Force Policy Information**

I hereby authorize BUI and its staff, including but not limited to Mickey Vogt and/or Kirsten Jaycox to obtain and/or request information as described on the attached letter regarding my existing life insurance policy(ies) listed below. This information shall include but not be limited to in force ledgers, premium basis, policy dates, cash values, interest/dividend history, and underwriting classifications.

The information collected will be held in confidence, but may be reviewed and assessed by qualified personnel consisting of medical, underwriting, and actuarial resources or other related employees involved in the submission, receipt or evaluation of insurance applications or prospective applications of **BUI** affiliated insurance companies and their reinsurers.

The records may be transmitted verbally, via U.S. regular mail, various overnight mail services, and/or the use of secured electronic devices.

This authorization shall be valid for six (6) months from the date below. A copy of this authorization shall be as valid as the original. I understand that I am entitled to receive a copy of this authorization.

I understand that I may revoke this authorization at any time and that the revocation will take effect when my representative receives my written request.

<b>Insurance Carrier</b>	<b>Coverage Type</b> (Ex. Term, UL, VUL, Whole Life)	<b>Policy Number</b>	<b>Issue Date</b>	<b>Insured Name</b>	<b>Birthdate</b>

Signed on the \_\_\_\_\_ day of \_\_\_\_\_, the year \_\_\_\_\_ at \_\_\_\_\_  
(City & State)

Print Policy Owner Name: \_\_\_\_\_

Policy Owner Social Security or Tax ID: \_\_\_\_\_

Policy Owner Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Policy Owner Signature: \_\_\_\_\_